



IMBA
INTERNATIONAL MARITIME
BUSINESS ACADEMY



THE BLUE MASTERS PROGRAMME

'Unique programme for unique industry'

PGDM - MARITIME BUSINESS MANAGEMENT

Welcome To IMBA

Dear Students,

Welcome to the International Maritime Business Academy (IMBA). We are delighted to have you join our maritime family. Located in the heart of Dehradun, our academy is surrounded by natural beauty—forests, lakes, and streams—providing a perfect environment for your academic and professional growth in the maritime sector.

At IMBA, we offer a wide range of specialized programs tailored to aspiring graduate students, including Maritime Business Management, Nautical Science, Marine Engineering, and Logistics. Our team of experienced faculty is committed to delivering an education that combines both theoretical knowledge and practical skills, preparing you to navigate the challenges of the global maritime industry.

Our facilities include advanced simulators and practical training opportunities that will ensure you are well-equipped for the demands of a career at sea or within the maritime business sector. With relatively small class sizes, you'll have the opportunity to work closely with our faculty on real-world maritime projects, gaining invaluable experience.

IMBA's primary focus is on employability. Our dedicated career and placement cell is ready to assist you in launching your professional journey, connecting you with leading maritime companies and organizations. We look forward to supporting you throughout your time at IMBA and helping you achieve your academic and professional aspirations.





About IMBA

International Maritime Business Academy (IMBA) was established with the vision to impart world class education focusing on Commercial Shipping, Port & Logistics, International Trade, & Entrepreneurship in India. In-line with this objective we offer Post graduate, & Specialized programmes in collaboration with various universities in India & abroad.

The academic tone for the programmes offered at IMBA is set by the rigor followed by the Industries. Professionals from the industry & academicians formulate the syllabi, develop the study material, and set and assess the final examinations for all the programmes offered at IMBA. Today IMBA is among the foremost educational institutions making leaps and bounds in the field of Commercial Shipping, International Maritime Law, Innovation & Entrepreneurship, & International Trade.

Today's business world is constantly changing, bringing with it exciting new opportunities as well as daily challenges. That's where IMBA plays a major role by bridging the gap between jobs and skills.

With enterprise, leadership and success at its core, IMBA offers industry-relevant programmes which focus on developing the practical business skills needed to ensure your professional success.





Why IMBA?

For the first time in India, IMBA brings specialized programmes to cater to the trillion dollars Global Maritime/ Commercial Shipping / International Trade Industry.

Industry professionals & academicians designed the curriculum, formulate the syllabi, developed the study material, set and assess the assignments for our Post-graduate programmes.

IMBA has corporate tie-ups with 'Narayan Shipping and chartering', 'Innovate Trading Company', & 'Asteroid E-commerce' to provide hands on training to all our candidates.

Distinguished faculties from noted institutions:-

Cardiff University - UK

Pennsylvania State University - USA

HEC School of Management - Paris

ISC Business School - Paris

Ross School of Business, University of Michigan - USA

University of Petroleum & Energy Studies - India

Most of IMBA candidates get Internship and are placed with companies after completing seven months of their Course. IMBA has 100% placement record. Our PG programmes are the perfect and easiest gateway to countries like Singapore and United Kingdom since, several vacancies exist for trained professionals. Our graduates have been placed in globally reputed firms such as Arya Corp, Cross Bulk, Ravin Marine, IMR, Navio Shipping, Transbulk International Shipping, Sharaf Shipping Agency, Allianz Bulk, Prime Oceanic, Delta Corp to name a few.

Our Academic Partners

At IMBA, we place a great deal of value in first-hand experience of the business world through company tie-ups and visits, networking events and guest speakers. Our strategic collaborations provide plenty of chances for IMBA Students to network with leading companies through various guest speakers and company presentations. We are fortunate enough to welcome numerous inspiring professionals to our academy to share their experiences with students. This means that you will continuously be exposed to relevant industry knowledge, potential career paths and opportunities.

International Maritime Business Academy is excited to offer post graduate degree program through its academic partnership with University of Plymouth (UK)



COLLABORATIONS

In Partnership with



The university of pioneers, advancing knowledge and transforming lives

The University of Plymouth is renowned for high quality, internationally-leading education, research and innovation. With a mission to Advance Knowledge and Transform Lives, Plymouth is a top 50 research university (Research Fortnight Research Power League Table 2014) with clusters of world class expertise across a wide range of disciplines including marine science and engineering, medicine, robotics and psychology. A twice winner of the Queen's Anniversary Prize for Higher Education, the University of Plymouth continues to grow in stature and reputation.

In this collaboration of dual degree programme, students will study for an online MBA degree with specialization in Maritime Business from University of Plymouth, United Kingdom, in addition to the Advance Post Graduate Diploma in Maritime Business Management from IMBA, India. The programme provides in depth knowledge designed specifically catering to the billion dollar commercial shipping industry.

IMBA collaborated with Gujrat Maritime Cluster.

Gujarat Maritime Cluster is the first of its kind Commercial Maritime Cluster in India for consolidation of all maritime activities and bringing all stakeholders together in one geographical location for collective growth and prosperity in the region. It is a fully owned subsidiary of Gujarat Maritime Board. It is co-located with International Financial Services Centre in GIFT City, so that it's partners can leverage the fiscal incentives offered under IFSCA, and enjoy ease of doing business in an advanced and hi-tech offshore financial hub of India.

GMC has appointed IMBA as a Industry training Partner.

PGDM - MARITIME LOGISTICS & PORT MANAGEMENT

popularly known as

'Blue Masters'



With a rich blend of theoretical knowledge and practical skills, PGDM in Maritime logistics & Port management programme aims to leave candidates well equipped for careers in Ship Brokering, Chartering, Port Management, Ship Operations, and International Maritime Law. This stimulating and intellectually challenging programme helps to provide students with the skills and knowledge required to operate successfully within The International Maritime Industry.

Our programme has a strong business focus and explores the complex factors involved in the maritime business and shipping operations worldwide. Students will also reflect on the key aspects of chartering, port agency and technical ship management and look at the impact of international trade on management strategies in the industry.

COURSE HIGHLIGHTS

Multi-Modular Programme

A comprehensive 12 months multi-modular programme offered by senior professionals and academicians from maritime industry.

Action Learning

Through the course of the programmes, students are able to leverage classroom learning to build on their business projects and use the available resources to deliver a powerful plan for global maritime markets.

Placement & Internship

Internship and Placement with top business houses in India, London, Dubai and Singapore.

DIPLOMA AWARDED

1 Year Post Graduate Diploma in PGDM- Maritime Business Management.



Module 1

Ship Brokering

This module provides an overview of the role of a shipbroker, the process of negotiations and post-fixture operations. Further to that this module will assist students to get familiarized with dry market conditions and assessment of various dry bulk routes.

Module 2

Ship Chartering

This module covers the chartering aspect of the ship business whereby the students will get familiarized with the hiring of the vessel as well as fixing of the cargo. This shall include charter-party, basics of sea economics, knowledge of hire as well as freight calculation and assessment of the lay time.

Module 3

Port

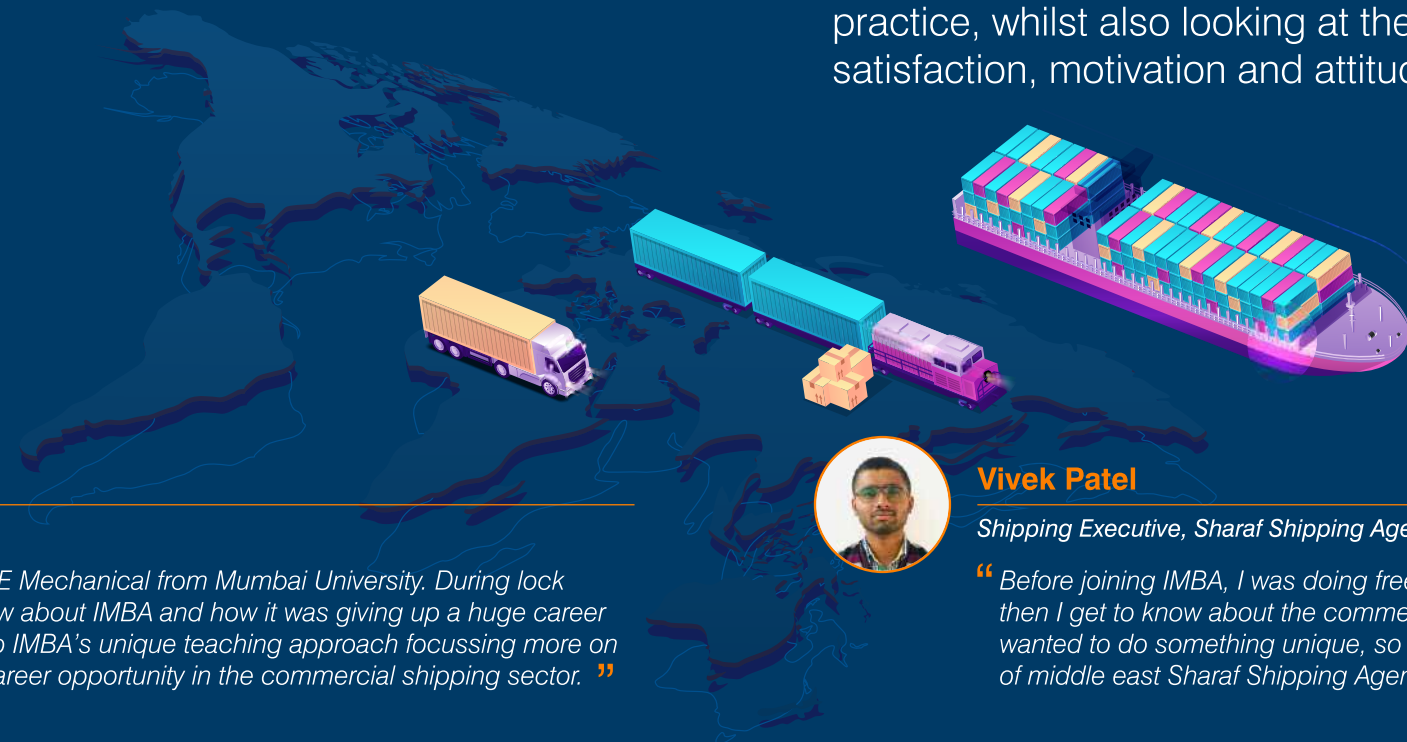
Agency Operations

This module covers an introduction to port agency operations and provides an in-depth look at topics such as port practices, port operations, cargo handled by Indian and foreign ports, Custom house practices. Further to that, students will learn the jobs and responsibilities of a port agent and Calculation of port related costs.

Module 4

Ship and Crew Management

This module will look at the administration and operation of ships. It will also cover the function of the operations department within a shipping company, the crew management and the main divisions within Human Resource Management (HRM). You will also get an introduction to the techniques of HRM practice, whilst also looking at the employee involvement and the employee satisfaction, motivation and attitudes to work survey.



Vedant Pal

Shipping Executive, Allianz Bulk

“ Before Joining IMBA, I was still pursuing my BE Mechanical from Mumbai University. During lock down when I was surfing through, I got to know about IMBA and how it was giving up a huge career boost in Commercial Shipping. Now, thanks to IMBA’s unique teaching approach focussing more on practicals I was able to land up with a good career opportunity in the commercial shipping sector. ”



Vivek Patel

Shipping Executive, Sharaf Shipping Agency

“ Before joining IMBA, I was doing freelancing events. I had decided to opt for sports management but then I get to know about the commercial shipping via IMBA and I thought why not to give a try as I wanted to do something unique, so I joined IMBA and now I am in one of the biggest shipping agency of middle east Sharaf Shipping Agency. A big thanks to IMBA and to Neha ma’am for this opportunity. ”

Module 5

Ship Operations



This module includes the understanding of the basics of the ship design, maritime terminology, various types of contracts and the liability of the ship owners. The students will get a thorough understanding of voyage related expenses and will learn the concepts of voyage estimation to calculate the profitability of the voyage operations. Further to that this module will assist students to get familiarized with dry market conditions and assessment of various dry bulk routes.

Module 6

International Logistics & Maritime Law

This module will look at the full spectrum of maritime logistics and look at topics such as trade-offs and logistics, distribution channels, modal choice & intermodal systems and port management. It will go on to cover benchmarking in logistics, reverse logistics and green logistics. Further to that, students will be given an overview on International maritime law which includes Commercial and trade law. This will be supported by arbitration practice.



Gajendra

Customer Experience - Logistics Navio Shipping

“Earlier, I was preparing for competitive exams and was working in a firm under a chartered accountant but I could not see my future there for long. Soon I came to know about IMBA, and joined the executive maritime business management programme. During my course, the pandemic had hit almost every field, but shipping was the one which took me in with its arms wide open. All thanks to Neha Ma'am & Capt. Kunal who personally trained me for all my interviews. I am lucky to be hired by Navio Shipping.”

Module 7

Port Management

This module will look at the full spectrum of port management and look at topics such as port and terminal management, port economics, Indian port development, port planning and other such topics. Apart from classroom training, students might also have to do project work, dissertations, participate in industry visits, or gain practical know-how through internships.



Module 8

Dissertation & Internship

After successful completion of the first semester, students will then proceed for their internship with different companies. The internship will be carried out in following sectors:

- Ship Brokering
- Ship Chartering
- Cargo Trading
- Port Agency
- Freight Forwarding



Sanjita Gupta

Operations Executive, Transbulk International Shipping (Dubai)

“After completing my MBA, I worked with a private firm for 2 years, but I knew it was not what I had dreamt of. Post covid I came across a friend of mine who told me about the commercial aspect of shipping and that women can also be a part of this field. I met Neha Ma'am and I knew this is what I wanted. Finally living my dream now in my dream city- Dubai, as a Shipping Executive with Transbulk International Shipping (Dubai). Thank you to Team IMBA.”

Career & Jobs



There are more than 10,000, shipping companies operating in India. They have regular openings for trained professionals. These companies typically hire non maritime management candidates and train them in Maritime Business Management as they lack practical knowledge of commercial shipping and they are not prepared to take an active role in the job. The degree programmes in Commercial Shipping/ International Trade are designed to prepare you with deep understanding of the Global Trade/Logistics/Maritime industry with hands-on training which will prepare you for active role from day one.

The types of positions held by our certificate holders vary widely from the selection below.

- ✓ Maritime
- ✓ Consultant Voyage operator Junior
- ✓ Officer
- ✓ Cargo Operator
- ✓ Project Analyst
- ✓ Researcher
- ✓ Chartering Broker
- ✓ Freight Trader
- ✓ Shipping Manager
- ✓ Manning Executive
- ✓ Chartering Manager
- ✓ Ship Broker
- ✓ Ship Manager
- ✓ Head of Marine Transportation & Logistics
- ✓ Regional Commercial Manager
- ✓ General Director of Maritime Affairs
- ✓ Maritime Economist
- ✓ Port Operations Manager
- ✓ Port Agent

Job Placements:

100% Job Placements of our previous batches.

Training Partners

We develop partnerships with leading corporations to provide hands-on training to all our candidates. In addition, it provides unique opportunity for students to network with top industry professionals.

Our various collaborations are an excellent way for you to build the connections needed to ensure the best start in your career.



Few of our Placement Partners



Dubai



Dubai



Dubai



Dubai



Dubai



Dubai



Switzerland



Denmark



India



India



India



India



India



India



India



India



Sharjah UAE



India



India



Students Speak



Vivek Patel

Shipping Executive
Sharaf Shipping Agency (Dubai)

“ Ever since I got to know about the Business aspect of Shipping Industry, I knew I had to enter this field. I waited for almost 1 year and finally the day came when I resigned from my previous job and the very next day I found myself sitting in the IMBA’s admission office. Four months of theory and there I was sitting for interviews with International and domestic shipping companies. All credit goes to the placement cell of IMBA headed by Ms. Neha Kannojiya, who made sure to give us all the opportunities available. Today, I am proudly representing IMBA internationally as an Operations Executive with Sharaf Shipping Agency, Dubai. ”

Janvi Modi

C/P Desk Executive
Marcura

“ I used to work in NBFC firm in surat (Gujarat), I was looking for an opportunity with growth prospects and I got to know about commercial shipping industry and then I came across IMBA.

Sanjita Gupta

Operations Executive
Transbulk International Shipping (Dubai)

“ I got to know about the background and value of the shipping industry from my UG, but I did not have the adequate practical knowledge to enter this field, that's when I found IMBA whose curriculum has been prepared by the industry experts themselves. It gave us immense opportunities to join the commercial shipping industry in different profiles. My decision proved to be worth it and gave me just the kind of placement I had dreamt of. I will always be thankful to Neha Ma'am for giving me this opportunity to start my career with an International Placement with Transbulk International Shipping, (Dubai) ”





Ashwini Kumar Jha

Commercial Dry-Executive
Emarat Maritime

"I literally had no idea after I completed my graduation for where to go & which career to step into. I had no plans of going masters as it's just a waste of time in my opinion. It was then when I got to know about the International Maritime Business Academy. It's the best platform to gain knowledge in the commercial shipping industry. After completing my course, I got placed in a reputed shipping company as a commercial dry - executive, Thanks IMBA and the mentors."

Tayan Halder

Chartering Executive

Seaspeed (Marine Management LLC)

"I have done my graduation in B.Sc Nautical science and sailed for three years. When I decided to step ashore, I did a lot of research on offshore opportunities and got to know about IMBA. Here, I got to learn about all the essential aspects of commercial shipping operations through the best mentors from the industry. Within 6 months, I got placed at Seaspeed, which is a Sharjah-based company. I would like to thank Capt. Kunal, Ms. Neha and all my faculties for all the support and guidance".



Our Team

IMBA and its faculty members are committed to an innovative, discussion-based and application oriented pedagogy, benchmarked to International education standards. Faculty members at IMBA hail from the leading universities in India and the world, and bring to the classroom a rich blend of industry, teaching experience, research expertise and real-world exposure. They are also trained, at least once every year, by industry professionals and international academicians in the best global teaching practices. Students are also regularly exposed to eminent guest lectures and experiences such as sessions at ports, and leading commercial shipping companies. All this has resulted in a high quality learning experience for students and has laid the foundation for great academic and career achievements.

Senior Faculty



Capt. Kunal Uniyal

MSC in Maritime Policy and Shipping Management from **Cardiff Business School, UK**.
Work Experience **15 Years Shipping Industry** including **Baltic Exchange**.
Authored **13 books, Research Paper** and **Monograph**.



Capt. Tarun Kumar

Capt. Tarun Kumar brings to the Institute a rich experience gained over 25 years sailing, which includes 10 years of Command and 25 years of commercial experience in Dubai, Hong Kong and India.

His shore experience involved working at the desk of Owners, Operators, Technical Managers and Traders.



Mr. Jagat Pal

MSC in Commercial Shipping & Logistics from Indian Maritime University, Mumbai. He is currently working as a Academic Coordinator & Faculty with IMBA and takes care of coordination with Industry Experts.

Visiting Faculty



Mr. Abhinav Kumar

Ship Broker
Howe Robinson
Subject : Ship Brokering -
Negotiation, Charter party



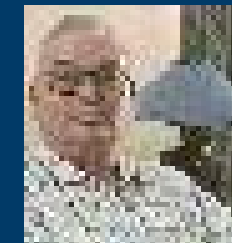
Mr. Amit Srivastava

Manager
Freight and Demurrage at
Maersk Tankers
Subject : Laytime Specialist



Mr. Manish Srivastava

Head, Dry Chartering India
Howe Robinson
Subject : Ship Brokering



Capt. Debashis Basu

Capt. Devasish Basu is a seasoned shipping professional with 20 years of sailing experience and 25 years in commercial shipping and operations ashore



Mr. Fabrice Duval

MSc in Audit and Management Control from ISC Paris Business School.
20 years of experience in Management Consulting, Maritime Industry, and Entrepreneurship.



Ms. Shagufta Ahmed

Drycargo Shipbroker
DBC Oceanic
Subject : Ship Brokering

Management Team

The College Operations Team provides strategic leadership to academic teams and is a unified service of administrative and technical staff providing direct support to academic colleagues across colleges, institutes, disciplines and research groups. Our team plays a vital part in ensuring the Colleges are well maintained, welcoming and a pleasant environment for students, staff and visitors; ensuring, on a day-to-day basis, the delivery of exceptional service standards that are effective, efficient and consistently meet the operational needs of the College.



Capt. Kunal Uniyal

Founder



Mr. Rohit Kaushik

Director Finance



Ms. Neha Kannojiya

Director Operations / Placements

“JUST LIKE A STRONG FOUNDATION IS NEEDED TO SUPPORT A MULTI-STOREYED BUILDING, THE SAME WAY A STRONG TEAM IS NEEDED TO WITH STAND THE TREMENDOUS WEIGHT OF AN EVER GROWING ORGANISATION”.

Capt. Kunal Uniyal

Founder



Life at IMBA

IMBA's student body is extremely diverse, motivated and typical, making IMBA the vibrant place that it is. The undergraduate and postgraduate students at IMBA are exposed to a variety of co-curricular and skill-building opportunities.



The Career Services Division, apart from organising placements in leading multinationals – both in India and overseas, trains students in key career-related skills through the year. Workshops for MS Excel, mock interviews, group discussions, soft skills training and CV-writing are conducted by experienced trainers to prepare students for recruitment and selection processes.

Postgraduate students also participate heavily in industry conferences held at IMBA, which host lectures by eminent persons and provide a forum to network with key professionals from reputed firms. This is complemented by frequent guest lectures by eminent speakers from all walks of life.

The thriving E-Cell provides a great platform for budding entrepreneurs to exchange and explore ideas. Postgraduate members of the cell have also participated in and secured prizes at business plan competitions organised by industry bodies. Visits to marquee organisations like the Ports and commercial shipping firms also mark the Graduate Diploma students' annual calendar, as do events such as inter-college festival and various other intra-college sports, dance, music, media and social work events.

Admission Process

IMBA follows a rounds-based rolling admissions policy. This means that the applicants who apply in an earlier round have a higher likelihood of being accepted into the programme of their choice. It also means that the applications will be closed as soon as all seats are filled. The admission process comprises of two steps:

STEP 1 : Filling the Application Form

To apply kindly meet the academic counsellor and fill up the admission form and submit it along with the registration fee.

All necessary documents as listed on the application form, must be submitted at the time of applying. Candidates who have successfully completed or are in the final semester of full time undergraduate degree programme, are eligible to apply for the Graduate Diploma programmes at IMBA.

STEP 2 : Personal Interview (PI).

There is no exemption from the PI on any grounds. The personal interview is intended to assess the applicants intention to pursue higher studies at our academy, their ability to perform successfully and match our required standards.

Outstation & International students may appear for PI through online mode via Skype, or through the offline mode at the IMBA academy in Dehradun.

Once all two steps are completed, a candidate's application will be reviewed by the Admissions Committee in full. The final admission decision will take into consideration:

Performance in the PI (60% weight)

Graduation Scores (50% weight)

If you are made an offer of admission but do not have your graduation/ Class 12th scores by then, you may confirm your place, but this will stand void if the graduation/ Class 12th scores are not submitted before the commencement of the programme.

Note- All decisions made by the IMBA Admissions Committee are final and binding.

Please refer to the IMBA website for more details on the Admission Process and Calendar.



10 REASONS TO STUDY IN DEHRADUN

CENTRAL LOCATION: Only an overnight journey away from the country's capital, Dehradun is not just centrally located but is the gateway to the heart of Uttarakhand's beauty. Surrounded by progressive culture, all major opportunities are just a step away.

EXCELLENT TRANSPORT CONNECTIONS: Dehradun is known to have one of the best transport systems in the State of Uttarakhand. With affordable public transport service running throughout the city, it's effortless to commute.

UNIQUE TOPOGRAPHY: Nestled at the foothills of Himalayas, Dehradun is located at a height of 1,467 ft. Surrounded by rivers Ganga and Yamuna, Dehradun's unique topography is the reason for its picturesque and pleasant weather all year long.

LONG DISTANCE TRAVEL: For outstation students, living far away, Dehradun offers an efficient and sophisticated system of buses, railways and air travel.

DEHRADUN'S UNIQUE CULTURE: Doon's people are known for their unique outlook on life. With their amicable and benevolent approach people are not only diverse but also promote inclusivity.

AFFORDABLE LIVING COSTS: Being a student hub the living expenses in the city are more than affordable. Home to the major research centers of the country like - FRI, ICAR, Indian institute of petroleum, Wadia Institute of Himalayan Geology to name a few, it's far more student friendly than any other major student destinations.

SOCIAL SCENE: Parties, exhibitions, shows, cafes, workshops, big scale festival celebrations, talks, openings - Dehradun caters to everybody's taste.

STUDENTS CAN WORK PART-TIME: With new businesses coming up every other day, outstation students can work part-time which will help them in their future endeavours.

LOW LEVELS OF UNEMPLOYMENT: Being the capital, upcoming hub of new businesses, and strong economic backbone, Dehradun has always maintained a low level of unemployment.

CLOSE TO NATURE: Dehradun is not only a green paradise itself but is the portal to all the major hill stations of Uttarakhand.

The Cost of living in Dehradun

DehraDun is a multi-cultural city that boasts an ever-expanding student population. One of the reasons for this increasing popularity of DehraDun is the low cost of living, making it one of the most affordable cities in India to live and study.

In addition to its rich history and thriving business scene, DehraDun offers cheap rent and living expenses which are generally lower than other places in India. With the added benefit of low tuition fees as compared to the rest of the world.



Average living cost in Dehradun

Rent: INR. 6,000/ Food: INR. 3,500/ Books: INR. 500/- etc.

INTERESTING FACTS ABOUT SHIPPING INDUSTRY

1. As per UNESCO's report if the maritime industry comes to a halt for a week more than half the world population is going to die of hunger.
1. Approximately, 95 percent of India's trade by volume (70 percent in terms of value) is moved by sea.
1. A container ship's size can be measured in Bananas. The biggest ship can contain 18,000 containers. That means it can store more than 745 million bananas. That would be one banana for each European!
4. The average cost of Shipping a bicycle and a can of soda are \$10 and \$0.01 respectively.
1. The average annual salary of a maritime worker ranges from \$45000 to \$65000.
1. The largest ship in the world can carry and transport the Eiffel tower comfortably.



A COURSE UNLIKE ANY OTHER



Unique UG/PG programmes designed for a unique industry.



Small class size to facilitate networking and one-on-one time with faculty.



Global Alumni Network spanning job functions and companies.



Search us on:



with @internationalmaritimebusinessacademy

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Dehradun, Uttarakhand - 248001 India

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 www.imbaeducation.com